



We are looking for a top caliber accounting professional (CA/CGA) and experienced team leader for our Account Manager position. The Account Manager will report to the President. This role will include managing a growing portfolio of clients, as well as managing multiple teams from our shared pool of employees. The Account Manager will also sit on the Senior Management Team and will be heavily involved in strategic business operations analysis and recommendations.

Unique Environment:

At Taligent, our environment is dynamic and fast paced. Our Account Managers are responsible for managing many client accounts using a shared pool of staff. Some work is completed at Taligent's office, however most work is completed on location at the clients' offices. The clients are located throughout the Greater Toronto Area. The types of client assignments are diverse. They are small to medium sized businesses from a wide variety of industries and cover both profit and non-profit sectors. Our clients are forward thinking entrepreneurs who are highly focused in their respective competitive fields. They rely on Taligent for valuable and efficient accounting solutions.

Account Manager's Key Responsibilities:

Portfolio Management

- Proactively maintain client contact to ensure that clients' needs are being met and to identify opportunities for providing additional services.
- Review financial information prepared by our staff and provide insight to our clients regarding the same.

Resource Management

- Manage the workload of multiple teams to ensure that they are providing deliverables on time and to Taligent's industry leading standards.
- Take a leadership role in Taligent's vigorous review and development process, both in day to day coaching as well as formal performance reviews.

Member of Management Team

- Participate in regular managers' meetings regarding operational and planning strategies.

This role requires a self-motivated, energetic and results-oriented individual. If you are looking for a rewarding and challenging opportunity, and you have the attitude, experience and knowledge to handle multiple clients and multiple work teams in an effective and efficient manner, now is the time to apply in confidence to resume@taligentgroup.com.